

**Goa Vidyaprasarak Mandal's
Gopal Govind Poy Raiturcar College of Commerce and Economics
Ponda-Goa**

**B. Com. Semester-I (UGC - CCFUP) Examination, October/November 2025
Business Documentation (COM 144) (Theory)
(Skill Enhancement Course)**

Duration: 1 Hour

Marks: 20

INSTRUCTIONS:

1. Question No. 1 is compulsory.
2. Internal choice is available from Q. 2 to Q. 5.
3. Figures to the right indicate marks.

Q. 1. Answer the following:

(Marks)(CO)(BL)

1. What is meant by Letter of Credit? (1) (CO1) (BL1)
2. What is meant by "Digital Platform" in business communication. (1) (CO1) (BL1)
3. State the meaning of "Contract". (1) (CO1) (BL1)
4. State one example of a privacy issue in business documentation. (1) (CO1) (BL1)

Q. 2. A. State any four advantages of multimedia corporate presentations. (2) (CO1) (BL1)

Q. 2. B. State any two multimedia software and their uses in corporate presentations. (2) (CO1) (BL1)

Q. 3. A. Explain the steps in Business Plan Presentation. (2) (CO1) (BL2)

Q. 3. B. Explain the term "Business Environment Analysis". (2) (CO1) (BL2)

OR

Q. 3. C. Explain the term "SWOT Analysis". (2) (CO1) (BL2)

Q. 4. A. Explain any four digital platforms used for internal communication in a business. (2) (CO2) (BL2)

Q. 4. B. Explain any four benefits of using digital platforms for communication in a business. (2) (CO2) (BL2)

OR

Q. 4. C. Describe any four challenges businesses face while using digital platforms for communication. (2) (CO2) (BL2)

Q. 5. A. A business wants to share confidential financial data with an external consultant. Suggest one method to ensure that the document is accessed only by authorised person. (2) (CO3) (BL3)

Q. 5. B. An employee accidentally shares a confidential client document via email with the wrong recipient. Suggest one measure the company can implement to prevent such privacy breaches in future. (2) (CO3) (BL3)

OR

Q. 5. C. Company wants to track changes made by multiple employees in a shared report. Recommend one features or tool in digital document-sharing platforms that help with this and explain their use. (2) (CO3) (BL3)

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FARMAGUDI, PONDA – GOA
B.Com. UGC - CCFUP (SEMESTER - I) EXAMINATION OCTOBER/NOVEMBER 2025
COM-142 BUSINESS MATHEMATICS – I

Duration: 1 hour

Marks: 20

- Instructions: i) All questions are compulsory. However, there is internal choice.
ii) Figures to the right indicate full marks.
iii) Use of non programmable calculator is allowed.

Q 1. Answer each of the following questions:

- i) Check if 77: 63 and 121: 99 are in proportion. (1 m)[CO1][BL1]
ii) Calculate the simple interest on ₹15,640 for 3 years at the rate of 6.5% per annum. (1 m)[CO2][BL1]
iii) If $D = \{x/x \text{ is a letter in the word ALGEBRA}\}$ then list the elements of D. (1 m)[CO3][BL1]
iv) What is the condition for a function $f(x)$ to be decreasing? (1 m)[CO4][BL1]

Q 2 A) If ₹4000 is invested at an interest rate of 8% compounded half-yearly, what will be the total amount after 1 year? (2 m)[CO2][BL1]

Q 2 B) Find the range of $f(x) = x^2$ for $x \in \{-2, -1, 0, 1, 2\}$. (2 m)[CO3][BL1]

Q 3 A) A company increases the price of a product by 18%. If the original price was ₹2500, find the new price. (2 m)[CO1][BL2]

Q 3 B) Find $\frac{dy}{dx}$ if $y = (3x^2 - 5x + 8)^4$ (2 m)[CO4][BL2]

OR

Q 3 C) Find $\frac{dy}{dx}$ if $y = 2^{x^2 - 5}$ (2 m)[CO4][BL2]

Q 4 A) If $X = \{1, 2, 3, 4, 5, 6, 7, 8, 9\}$, $A = \{1, 5, 7\}$, $B = \{2, 3, 5, 8\}$, find
i) $B - A$
ii) $(A \cap B)'$ (2 m)[CO3][BL2]

Q 4 B) Compute the definite integral $\int_1^3 (2x^2 + 5)dx$. (2 m)[CO4][BL2]

OR

Q 4 C) Find $\int y \, dx$ if $y = (2x - 1)^2$ (2 m)[CO4][BL2]

Q 5 A) Find the value of x for which $f(x) = 3x^2 - 2x + 9$ is increasing (2 m)[CO4][BL3]

Q 5 B) In a school, there are 120 students. If 70 are girls, what is the ratio of boys to girls?
(2 m)[CO1][BL3]

OR

Q 5 C) Find the compounded ratio of $9 : 16$ and sub - triplicate of $64 : 27$. (2 m)[CO1][BL3]

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FARMAGUDI, PONDA-GOA.**

**B.COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION, OCTOBER/NOVEMBER 2025
COM-141 - COMPUTER APPLICATIONS IN BUSINESS**

Duration:1 hour

Marks: 20

Instructions:

1.All questions are compulsory. 2. Draw diagrams wherever necessary.

(Marks) (CO)(BL)

Q 1) State the definition of the following:

- | | |
|-----------------------------|----------------|
| a. Cloud Computing | (1) (CO1)(BL1) |
| b. Computer | (1) (CO1)(BL1) |
| c. Auxiliary memory | (1) (CO1)(BL1) |
| d. Internet of Things (IoT) | (1) (CO1)(BL1) |

Q.2.A) List the components of IT (2)(CO1)(BL1)

OR

Q.2.A) List any four advantages of Assembly Language (2) (CO1)(BL1)

Q.2.B) State the relationship between hardware and software (2)(CO1)(BL1)

Q.3.A) Explain IP Addressing (2) (CO1)(BL2)

OR

Q.3.A) Describe the different types of Data in IT (2) (CO1)(BL2)

Q.3.B) Explain any one coding scheme used for data representation. (2) (CO1)(BL2)

Q.4.A) Discuss any two applications of Virtual Reality. (2) (CO2)(BL2)

OR

Q.4.A) Describe any two types of Network Devices. (2)(CO2)(BL2)

Q.4.B) Explain Web Client and Web server. (2)(CO2)(BL2)

P.T.O.

(1 X 2 = 2) (CO3)(BL3)

ii. $(1011010)_2$

OR

(1 X 2 = 2) (CO3)(BL3)

ii. $(54)_{10}$

(2)(CO3)(BL3)

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B. COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION OCTOBER/NOVEMBER 2025
VAC- 104 - CONSTITUTIONAL VALUES AND OBLIGATIONS

DURATION: 1 HOUR

MARKS: 40

Instructions: (i) Figures to the right indicate marks. (ii) All questions are compulsory.

Q. 1 Attempt, Any four:

- (i) What is Constitution? (2M) (CO1, BL1)
- (ii) What is meaning of the word 'Republic' in the Preamble to the Constitution of India? (2M) (CO1, BL1)
- (iii) What is a democratic state? (2M) (CO1, BL1)
- (iv) What is reason for prohibition of the practice of Untouchability in any form under Article 17 of Indian Constitution. (2M) (CO2, BL1)
- (v) What are types of fundamental rights enshrined in the Constitution of India? Any two. (2M) (CO2, BL1)
- (vi) Match the items in the Column-A with Column-B : - (2M) (CO2, BL1)
- | <u>Column-A</u> | <u>Column-B</u> |
|---------------------------|------------------------|
| (a) Indian Constitution | (i) Double citizenship |
| (b) American Constitution | (ii) Lawyers' paradise |

Q. 2 (A) Outline the major events in the historical evolution of Constitution of India. (3M) (CO1, BL1)

OR

Q. 2 (A) What are Emergency Powers of President of India? (3M) (CO1, BL1)

Q. 2 (B) Mention, any six, features of the Constitution of India. (3M) (CO1, BL1)

Q. 2 (C) What is meaning of the words 'We, the People of India...' under the Preamble to Constitution of India? (2M) (CO1, BL1)

Q. 3 (A) What is 'Rule of Law'? (3M) (CO1, BL1)

OR

Q. 3 (A). What is 'JUSTICE— Social Economic Political' under the Preamble to Constitution of India? (3M) (CO1, BL1)

Q. 3 (B) What is Independence of Judiciary? (3M) (CO1, BL1)

Q. 3 (C) What is a good Constitution? (2M) (CO1, BL1)

P.T.O.

Q. 4 (A) Outline the Right to Equality under Article 14 of the Constitution of India. (3M) (CO2, BL1)

OR

Q. 4 (A) List the Right to Freedom under Article 19(1) of the Constitution of India. (3M) (CO2, BL1)

Q. 4 (B) What are provisions related to the Right against Exploitation under Indian Constitution. (3M) (CO2, BL1)

Q. 4 (C) Can you enjoy absolute fundamental rights in our society? (2M) (CO2, BL1)

Q. 5 (A) Elaborate Right to Constitutional Remedies under Article 32 of Indian Constitution. (3M) (CO2, BL2)

OR

Q. 5 (A) Discuss the directive principles of the state policy yet to be implemented by Government of India. (3M) (CO2, BL2)

Q. 5 (B) Highlight the Fundamental Duties of citizens under Article 51 (A) of Indian Constitution. (3M) (CO2, BL2)

Q. 5 (C) Explain the Right to Life under Article 21 of Indian Constitution. Any two points. (2M) (CO2, BL2)

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B.COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION OCTOBER/NOVEMBER 2025
CULTURE STUDY THROUGH FILM: INDIA (COURSE CODE: ENG-131)

Number of Credits: 03

Time: 2 Hour

Marks: 60

*Instructions: 1) All questions are **compulsory**; however internal choice has been provided.
2) Figures to the **right** indicate **maximum** marks to the question.*

-
- Q1 Answer the following questions. (6 x 2=12)**
- A** Define Film studies. (CO 1) (BL 1)(Marks 2)
- B** What is Mise-en-scene? (CO 1) (BL 1)(Marks 2)
- C** Why Editing is important in cinema? (CO 1) (BL 1)(Marks 2)
- D** Define Film Criticism. (CO 1) (BL 1)(Marks 2)
- E** What is Parallel films? (CO 1) (BL 1)(Marks 2)
- F** When and where was Indian cinema born? (CO 1) (BL 1)(Marks 2)
-
- Q2A** List any three qualities of film as a medium of expression. (CO4) (BL 1) (Marks 6)
- Q2B** Describe any three genres in film with relevant examples. (CO4) (BL 1) (Marks 6)
-
- Q3A** Illustrate the difference between Parallel and Commercial cinema. (CO3) (BL 2) (Marks 6)
- Q3B** Explain the “Nav Rasa theory” (CO3) (BL 2) (Marks 6)
- OR**
- Q3C** Illustrate any three regional films by providing relevant examples. (CO3) (BL 2) (Marks 6)
-
- Q4A** Explain the significance of Song and music in Indian Cinema by relating it with the movies prescribed in your syllabus. (CO1) (BL 2) (Marks 6)

Q4B Illustrate how both the films (*English Vinglish* and *PK*) portray language used for communication as a tool for misunderstanding, commercialization and for connection. **(CO1) (BL 2) (Marks 6)**

OR

Q4C Compare *Shashi's* and *PK's* journeys as a quest for identity and self-understanding. **(CO1) (BL 2) (Marks 6)**

Q5A Identify the narrative structure enhancing the storytelling in *Slumdog Millionaire*. **(CO2) (BL 3) (Marks 6)**

Q5B “Unity in Diversity” is a major theme of *Amar Akbar Anthony* and *Sholay*. Identify how each film promotes this theme through its characters and story. **(CO2) (BL 3) (Marks 6)**

OR

Q5C Identify how Ramesh Sippy's (1975) movie *Sholay* and Aniruddha Chowdhury's *Pink* (2016) movie highlight the importance of consent and personal boundaries in relationships? **(CO2) (BL 3) (Marks 6)**

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B. COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION OCTOBER / NOVEMBER 2025
VAC 100 - ENVIRONMENTAL STUDIES
DURATION: 1 HOUR **MARKS: 40**

Instructions: (i) Figures to the right indicate marks. (ii) All questions are compulsory.

- Q. 1 Attempt, Any four:** **(4X2=8)**
- (i) Name the components of environment. (2M) (CO1, BL1)
- (ii) What are causes of scarcity of water in Goa? (2M) (CO1, BL1)
- (iii) What is deforestation? (2M) (CO1, BL1)
- (iv) Mention the artificial ecosystems. (2M) (CO2, BL1)
- (v) What is biodiversity? (2M) (CO2, BL1)
- (vi) Match the items in the Column-A with Column-B : - (2M) (CO2, BL1)
- | <u>Column-A</u> | <u>Column-B</u> |
|----------------------|----------------------------------|
| (a) One-horned rhino | (i) Dr. Salim Ali Bird Sanctuary |
| (b) Siberian crane | (ii) Kaziranga National Park |
- Q. 2 (A)** Point out environmental problems in India. (3M) (CO1, BL1)
- OR**
- Q. 2 (A)** Label the importance of environmental study to global society. (3M) (CO1, BL1)
- Q. 2 (B)** List the ways to generate public awareness to protect wildlife in Goa. (3M) (CO1, BL1)
- Q. 2 (C)** Why you have to plant trees? (2M) (CO1, BL1)
- Q. 3 (A)** What are benefits and problems of dams? (3M) (CO1, BL1)
- OR**
- Q. 3 (A).** What are advantages and disadvantages of mining activity? (3M) (CO1, BL1)
- Q. 3 (B)** Mention the ways to avoid wastage of food in daily life. (3M) (CO1, BL1)
- Q. 3 (C)** What are uses of land? Any two. (2M) (CO1, BL1)

P.T.O.

Q. 4 (A) What are terrestrial ecosystems. Give examples. (3M) (CO2, BL1)

OR

Q. 4 (A) What is energy flow in the ecosystem? (3M) (CO2, BL1)

Q. 4 (B) What is ecological succession? (3M) (CO2, BL1)

Q. 4 (C) Point out, any two, ecological benefits of Mhadei River to Goan society. (2M) (CO2, BL1)

Q. 5 (A) How biodiversity benefits society? Explain. (3M) (CO2, BL2)

OR

Q. 5 (A) India is called as a mega-biodiversity Nation. Comment. (3M) (CO2, BL2)

Q. 5 (B) How you can conserve biodiversity? Explain. (3M) (CO2, BL2)

Q. 5 (C) What are hotspots of biodiversity? (2M) (CO2, BL2)

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B.COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION OCTOBER/NOVEMBER 2025
MAJOR – 1 COM-100 – FINANCIAL ACCOUNTING
Time: 2 Hours **Marks: 80**

Instructions:

1. Question No. 1 is compulsory.
2. From Question No. 2 to Question No. 5 internal choice is available.

- Q.NO. 1 Answer following questions **(8*2=16 Marks)**
1. List any four Basic Accounting Principles. (BL1) (CO1)
 2. What is Financial Accounting? (BL1) (CO1)
 3. Can you list any four features of Single Entry system? (BL1) (CO2)
 4. What is Statement of Affairs? (BL1) (CO2)
 5. Where you will record Goodwill and Reserves and Surplus in Balance sheet as per Company's Act of 2013? (BL1) (CO3)
 6. Name any four items which comes under the head Non-Current Assests. (L1) (CO3)
 7. What is Investment? (BL1) (CO4)
 8. What are Right shares? (BL1) (CO4)

Q.NO. 2 A) Using Sinking Fund Depreciation method, show necessary accounts in the books of Avid Company. **(12 Marks)** (BL3) (CO1)

Avid company purchased a machinery on 1st April, 2022 for ₹1,50,000. The investments were made of ₹31,100 per year as per the sinking fund table requirements. The investments were sold on 31st March 2025 for ₹1,30,000. The rate of interest was 5% p.a. The investments were made in the multiples of ₹10.

OR

Q. No. 2 B) Using Insurance Policy Depreciation method show necessary accounts in the books of Omkar Company. **(12 Marks)** (BL3) (CO1)

Omkar Company purchased an equipment on 1st April, 2022 for ₹60,000 and spent ₹20,000 on its installation. It was estimated that the equipment will have a scarp value of ₹12,500 and an Insurance Policy was taken for ₹87,500, the annual premium being ₹24,500. The scrap realized for ₹10,000 at the end of 31st March, 2025.

Q. No. 2 C) Explain any four Accounting Conventions in Accounting.

(4 Marks) (BL2) (CO1)

Q.NO. 3 A) Solve the following problem using Single Entry system method.
Ms Janvi maintains her account on Single Entry System. Her balances for the year ended 31st March 2024 and 31st March 2025 are as follows-

(12 Marks) (BL3) (CO2)

Particulars	2024 (Amount)	2025 (Amount)
Plant & Machinery	₹50,000	₹50,000
Stock	₹44,000	₹39,000
Creditors	₹25,000	₹20,000
Cash at Bank	₹12500 (Dr)	₹14,000 (Cr)
Debtors	₹16,000	₹51,000
Cash in hand	₹8,000	₹1600

Cash transactions

Receipts	Amount	Payments	Amount
Cash sales	62500	Payment to creditors	2,64,000
Received from debtors	3,20,000	Payment to Purchases	56,700
		Other expenses	48,900
		Wages	30,000
		Drawings	13,600

Additional information:

- 1) During the year Ms Janvi had taken cash from business for her own consumption worth ₹3900.
- 2) Charge depreciation @10% on Plant and machinery.

Prepare -

- a) Statement of Affairs
- b) Debtors A/c
- c) Creditors A/c
- d) Trading Account and Profit & Loss Account

Q.NO. 3 B) Explain any four Advantages of Single Entry system.

(4 Marks) (BL2) (CO2)

OR

Q.NO. 3 C) Explain any four disadvantages of Single Entry system.

(4 Marks) (BL2) (CO2)

Q.NO. 4 A) Analyse the profitability of Rhea Company Limited by preparing Statement of Profit and Loss as per the Schedule III of the Companies Act 2013 from the following information provided. **(12 Marks)** (BL4) (CO3)

Particulars	Amount (₹)
Opening stock	1,50,000
Wages	1,69,730
General expenses	33,670
Freight	26,230
Salaries	29,000
Director's fees	11,450
Bad debts	2,220
6% Debenture interest paid	18,000
6% Debentures	6,00,000
Sales	8,30,000
RDD	7,000
Plant & Machinery	6,60,000
Sundry debtors	1,74,000

Additional information:

- 1) Closing stock was valued at ₹1,90,000 on 31st March, 2025.
- 2) Depreciate Plant & Machinery @10% p.a.
- 3) Provide RDD @ 5% on Sundry Debtors.

Q.NO. 4 B) Explain how the items of income and expenses are classified and presented in the Statement of Profit and Loss as per Schedule III of the Companies Act, 2013, with suitable examples. (Any 4) **(4 Marks)** (BL3) (CO3)

OR

Q.NO. 4 C) Explain how the assets of a company are classified and presented in the Balance Sheet as per Schedule III of the Companies Act, 2013, with suitable examples.(Any 4) **(4 Marks)** (BL3) (CO3)

Q.NO. 5 A) Analyse the profit or loss of Mr Gaurang by preparing an Investment Account for the year ended 31st March 2025 from the following Information provided. **(12 Marks)** (BL4) (CO4)

- On 1st April 2024, Mr Gaurang holds 20,000 Equity shares of ₹10 each in Supraja Ltd., at a cost of ₹3,00,000.
- On 1st June, 2024 he purchased 4,000 additional shares of the same company at a cost of ₹65,000.
- On 1st November, 2024 Company issued bonus of one share for every six shares held as on that date.
- On 1st January, 2025 he purchased right shares, announced by Company at the rate of two shares for every five shares held as on that date ₹12 each.
- On 31st January, 2025 he purchased 1,000 additional shares of the same company at a cost of ₹17,000.
- On 1st March, 2025 he sold 500 shares for ₹20 each.

Q.NO. 5 B) Apply the provisions of the Companies Act, 2013 to show how Bonus Shares are issued by a company with an example. **(4 Marks)** (BL3) (CO4)

OR

Q.NO. 5 B) Apply the provisions of the Companies Act, 2013 to show how the concepts of Ex-interest and Cum-interest on Debentures are calculated with an example.

(4 Marks) (BL3) (CO4)

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B.COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION OCTOBER / NOVEMBER 2025
COM-145 - INNOVATION AND START-UPS

Duration: 1 hour

Marks: 20

Instructions: 1) All questions are compulsory.

2) Internal choice for questions 2 to 5.

3) Figures to the right indicate marks

Q. 1) Answer the following questions: (4 Marks) (BL1 CO1)

- a) List out any 1 women entrepreneur.
- b) Who is an entrepreneur?
- c) List out the challenges faced by entrepreneurs.
- d) Name a successful startup in India.

Q. 2 A) How would you define a Sociopreneur? (2 Marks) (BL1 - CO1)

Q. 2 B) What are some of the barriers faced by startups. (2 Marks) (BL1 - CO1)

Q. 3 A) Describe McGregor's Theory X and Theory Y. (2 Marks) (BL2 - CO1)

Q. 3 B) Explain the role of esteem needs in Maslow's hierarchy of needs. (2 Marks) (BL2 - CO1)

OR

Q. 3 C) Explain Hertzberg's Two Factor Theory. (2 Marks) (BL2 - CO1)

Q. 4 A) Describe the Partnership form of business in a few words. (2 Marks) (BL2 - CO1)

Q. 4 B) Explain the term Ethics. (2 Marks) (BL2 - CO1)

OR

Q. 4 C) Describe any two skills an entrepreneur must possess. (2 Marks) (BL2 - CO1)

Q. 5 A) How would you apply the skill of creative thinking in a business? (2 Marks) (BL3- CO1)

Q. 5 B) How would you use decisiveness to expand your business? (2 Marks) (BL3- CO1)

OR

Q. 5 C) Clarify why being honest is important for an entrepreneur. (2 Marks) (BL3- CO1)

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B.COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION OCTOBER/NOVEMBER 2025
LIFE SKILLS (COURSE CODE: VAC-116)

Number of Credits: 02

Time : 1 Hour

Marks: 40

Instructions: 1) All questions are compulsory, however internal choice has been provided.

*2) Figures to the **right** indicate **maximum** marks to the question.*

- | | | |
|--------------|--|------------------------------|
| Q1 | Answer the following questions. | (4 x 2=8) |
| i | Define self-esteem? | (Marks 2) (CO1)(BL1) |
| ii | List any two sources of stress. | (Marks 2) (CO1)(BL1) |
| iii | Define empathy in social context. | (Marks 2) (CO2)(BL1) |
| iv | What is the difference between self-awareness and self-esteem? | (Marks 2) (CO2)(BL1) |
| Q2 A. | List any four disadvantages of low-self-esteem and its impact. | (Marks 4) (CO1) (BL1) |
| Q2 B | List any four life skills identified by WHO (Provide relevant example for the same). | (Marks 4) (CO1) (BL1) |
| Q3. A | Explain the importance of S.W.O.T analysis in personality development. | (Marks 4) (CO1) (BL2) |
| Q3. B | Illustrate any four strategies and its implementation to overcome stress. | (Marks 4) (CO1) (BL2) |
| OR | | |
| Q3. C | Explain any four barriers in communication. | (Marks 4) (CO1) (BL2) |
| Q4. A | Explain any four barriers in creativity faced by you and how you overcame it. | (Marks 4) (CO2) (BL2) |
| Q4. B | Explain any four significance of managing one's emotions. | (Marks 4) (CO2) (BL2) |
| OR | | |
| Q4. C | Explain the importance of team work in developing social skills. (Provide appropriate example for the same). | (Marks 4) (CO2) (BL2) |

P.T.O.

- Q5. A** Identify a situation where being assertive and an empathetic person helped you handle and resolve a conflict. **(Marks 4) (CO3) (BL3)**
- Q5. B** Identify situation wherein you have recently applied the DECIDE/POWER Model to resolve a problem. **(Marks 4) (CO3) (BL3)**
- OR**
- Q5. C** Plan a daily schedule (for a week) to balance your study, extra-curricular activities and leisure. **(Marks 4) (CO3) (BL3)**
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B.COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION OCTOBER/NOVEMBER 2025
MINOR-1 COM-111 – PRINCIPLES AND PRACTICE OF MANAGEMENT

Time: 2 Hours

Marks: 80

Instructions:

1. *All questions are compulsory.*
2. *Internal Choices are given.*
3. *Figures to the right indicate the maximum marks for the questions.*

Q.1.A) Answer The Following Questions: -

(2x8 Marks)

- 1) Define the term *Management* and explain its core concept. (CO1) (BL2)
- 2) 'Science is not the rule of thumb'. Explain (CO1) (BL2)
- 3) Write a brief note on the 'Planning Process'. (CO2) (BL2)
- 4) What is a Formal Organisation Structure? (CO2) (BL2)
- 5) Describe in brief the Democratic Style of Leadership. (CO3) (BL2)
- 6) Describe in brief the Language Barrier in Communication. (CO3) (BL2)
- 7) Recall and write any two benefits of the Control Process. (CO4) (BL2)
- 8) Discuss the role of Coordination in business. (CO4) (BL2)

Q.2.A) "Efficient management contributes towards the achievement of the common goals of an organisation." Discuss the statement, emphasising the importance of management. (CO1 BL2)(12 Marks)

OR

Q.2.B) Present a well-labelled diagram and explain the key steps involved in the MBO process. (CO1 BL2)(12 Marks)

Q.2.C) Write a note on the 'Principle of Unity of Command'. (CO1 BL2)(4 Marks)

Q.3.A) *Imagine you are the General Secretary of a college. You need to delegate responsibilities for organising a state-level Ghumat Arti Competition.*

Which tasks would you delegate, to whom, and why? What are the key elements you would consider for effective delegation? (CO2 BL3)(12 Marks)

P.T.O.

Q.3.B) Illustrate the concept of Line Authority within an organisation using a diagram.
(CO2 BL3)(4 Marks)

OR

Q.3.C) Do you agree that the Span of Management influences job performance?
Present your opinion with justification. (CO2 BL3)(4 Marks)

Q.4.A) Analyse the role of motivational strategies in managerial decision-making.
How do these strategies contribute to achieving organisational goals?"
(CO3 BL4)(12 Marks)

Q.4.B) Sketch the communication process and show how it works in a workplace situation.
(CO3 BL3)(4 Marks)

OR

Q.4.C) Illustrate how a Democratic Leadership Style fosters creativity among employees.
(CO3 BL3)(4 Marks)

Q.5.A) Analyse the Control Process used in a company by sketching its key steps.
How do these steps ensure effective organisational performance?
(CO4 BL4)(12Marks)

Q.5.B) Explain the need for effective communication in the process of Coordination.
(CO4 BL3)(4 Marks)

OR

Q.5.C) How can globalisation create challenges for managers in running a business?
(CO4 BL3)(4 Marks)

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Goa Vidyaprasarak Mandal's
GOPAL GOVIND POY RAITURCAR COLLEGE OF COMMERCE AND ECONOMICS
FARMAGUDI, PONDA - GOA

B. COM. UGC-CCFUP (SEMESTER-I) REGULAR EXAMINATION, NOVEMBER 2025
ECO-131 - SUSTAINABLE DEVELOPMENT

DURATION: 02 Hours

MARKS: 60

Instructions: (i) Figures to the right indicate marks. (ii) All questions are compulsory.

Q. 1 Attempt, Any Six: -

- | | |
|---|-------------------------------|
| 1) What is sustainable development? | (2M) (CO1, BL1) |
| 2) What is economic growth? | (2M) (CO1, BL1) |
| 3) Match the items in the Column-A with Column-B : - | (2M) (CO2, BL1) |
| <u>Column-A</u> | <u>Column-B</u> |
| (a) SDG 3 | (i) Quality of education |
| (b) SDG 4 | (ii) Good health & well-being |
| 4) Name Green House Gases. | (2M) (CO1, BL1) |
| 5) What is global warming? | (2M) (CO2, BL1) |
| 6) What are plus points of electric vehicles in Indian economy. | (2M) (CO2, BL1) |
| 7) What is crop rotation? | (2M) (CO3, BL1) |
| 8) Point out Green Energy technologies in India.? | (2M) (CO3, BL1) |
| 9) What are challenges in water sector? | (2M) (CO3, BL1) |

Q. 2 (A) What are three pillars of sustainability? (6M) (CO1, BL1)

Q. 2 (B) Point out the objectives of sustainable development/ (6M) (CO1, BL1)

Q. 3 (A) Outline the methods of sustainable development adopted in ancient Goa. (6M) (CO1, BL1)

Q. 3 (B). Mention, any six, United Nations sustainable development goals. (6M) (CO1, BL1)

OR

Q. 3 (C) What steps would you take to control climate change? (6M) (CO2, BL1)

Q. 4 (A) Why people migrate to cities. Give reasons. (6M) (CO2, BL1)

Q. 4 (B) Trace the application of Green Technologies in India? (6M) (CO2, BL1)

OR

Q. 4 (C) What are advantages of sustainable agriculture? (6M) (CO2, BL1)

P.T.O.

Q. 5 (A) What is importance of cities to Indian society and economy? Explain. (6M) (CO3, BL2)

Q. 5 (B) Why people oppose industries in Goa? Give reasons. (6M) (CO3, BL2)

OR

Q. 5 (C) Outline the environmental problems faced in India and suggest ways to control it.
(6M) (CO3, BL2)

====XXX=====