Time: 1 Hour   **Marks: 20**

Instructions:
> i) *All questions are compulsory.*
> ii) *Internal choice for questions 2 to 5.*
> iii) *Figures to the right indicate marks*

Q. 1) Answer the following questions: **(4X1 = 4 Marks)**
   a) Who is an entrepreneur?
   b) List out any two Women Entrepreneurs.
   c) Who is a Sole Proprietor?
   d) List out the various types of Partnerships in India?

Q, 2 A) How would you define a Sociopreneur?   **(2X1 = 2 Marks)**
Q. 2 B) What are some of the barriers faced by an entrepreneur?   **(2X1 = 2 Marks)**

Q. 3 A) Describe McGregor's Theory X and Theory Y.   **(2X1 = 2 Marks)**

Q. 3 B) Explain Hertzberg's Two Factor Theory.   **(2X1 = 2 Marks)**
OR
Q. 3 C) How would you differentiate between Maslow's Need Hierarchy
   Theory & McGregor's Theory.   **(2X1 = 2 Marks)**

Q. 4 A) Describe any two skills an entrepreneur must possess.   **(2X1 = 2 Marks)**

Q. 4 B) Explain the term Ethics.   **(2X1 = 2 Marks)**
OR
Q. 4 C) Describe Partnership form of business in a few words.   **(2X1 = 2 Marks)**

Q. 5 A) How would you apply the skill of risk taking in a business?   **(2X1 = 2 Marks)**

Q. 5 B) How would you use creativity & innovation
   to grow your business?   **(2X1 = 2 Marks)**
OR
Q. 5 C) Clarify why communication skill is important
   for an entrepreneur.   **(2X1 = 2 Marks)**

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