G.V.M.'S G.G.P.R. College of Commerce & Economics, Ponda Goa
M.Com Semester-I End Examination-January 2023
COTC-403 Entrepreneurship & Venture Capital Financing

Duration-02 Hours   **Maximum Marks: 40**

Instructions: 1. This paper consists of **six (6) questions** carrying equal marks.
2. **Question No. 1 is compulsory**.
3. Answer **any three** (3) questions from 2,3,4,5 and 6.
4. Each question carries **10 marks**. Figures to the right indicate full marks.

Q.1. Answer the following questions :-   **(5x2= 10 marks)**

   a) Explain the term 'Innovation' with the help of an example.

   b) How is Entrepreneurship different from an Enterprise?

   c) State and explain any two role played by the Venture Capitalists.

   d) List down the steps in preparation of a business plan.

   e) What is Unicorn start-up? What is India's rank in it?

Q.2. Answer the following questions :-   **(2x5= 10 marks)**

a) Describe the role of an Entrepreneur in social-economic transformation

b) Explain the various stages of Business Life Cycle.

Q.3. Answer the following questions :-   **(2x5= 10 marks)**

a) Discuss the role of Creativity in Entrepreneurship.

b) Describe briefly on the Vicious Cycle of Poverty.

Q.4. Answer the following questions :-   **(2x5= 10 marks)**

a) Explain the various stages of Venture Capital Life Cycle.

b) Discuss the impact of Covid-19 pandemic on various sectors in India.

Q.5. Answer the following questions :-   **(2x5= 10 marks)**

a) Explain the purpose and importance of Business Plan.

b) Explain any five valuation factors for Start-ups' at Seed Stage.

Q.6. Answer the following questions :-   **(2x5= 10 marks)**

a) Identify and evaluate the significance of start-ups in India.

b) Explain any three of the following terms:
    i.   Software-as-a-Service (SaaS)
    ii.   Platform-as-a-Service (PaaS)
    iii.   Infrastructure-as-a-Service (IaaS)
    iv.   Unified Communications-as-a-Service (UCaaS)

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